To Date-

The Manager,

Sub: Application for Collections Agency-Reg

Respected Sir,

We are glad to introduce ourselves as SAS LAW FINANCIAL SERVICES PRIVATE LIMITED we started our firm to provide quality professionals and assurance with the expertise and experience in the concerned field we offer our recovery services to your esteemed organization. We are enclosing a brief profile giving complete details about our previous performances and present activities, respectively we have furnished all the information you may require and if you need any further information, please feel free to contact us.

With reference to the above, we would like to put our proposal for your kind notice and reference. We are working under the name and style of SAS LAW FINANCIAL SERVICES PRIVATE LIMITED. With our expertise and experience in the concerned field, we offer our recovery services to your esteemed organization.

In this regard for your kind information and necessary action. You're requested to call us at your convenience for further discussions. We assure you of the best service at low rates. Your positive reaction in this regard is solicited

Thanks & regards.

Yours truly

Dear Sir/Madam,

In the recent past, Banking Sector extended its Services and Spread its scope of business with different innovative financial products to meet the different necessities of the public. Due to competition between the nationalized banks and the private sector banks, the consumer is availing of easy finance. At the same time, Non-Performing Assets and Bad debts have become a nightmare to financial institutions. Especially in the unsecured loans segment, and consumer financial segment, most of the banks are experiencing a bitter taste. To avoid bad debts and speed up the recovery. The debt recovery and Marketing companies entered to extend their services to the banks and financial institutions.

In this scenario, we take the opportunity to introduce ourselves under the name and style of SAS LAW FINANCIAL SERVICES PRIVATE LIMITED with our Office at Visakhapatnam. This firm was formed under dynamic leadership to cater to debt recovery and seizing, services, and marketing the banking products to the Banks and NBFCS.

SKIP TRACING TOOLS AND TECHNIQUES:

Skip tracing is a key element of debt collection, and most debt collectors will participate in this activity in their daily operations. Skip tracing is the practice of locating individuals. This practice takes place in the collection industry when the contact information on an account is no longer valid.

FEASIBILITIES FROM THE BANK:

Since without correct contact information the account is not collectible, it is necessary to skip trace or locate the responsible party to initiate the collection process and resolve the delinquency.

The information used is the borrower's name, address, telephone number, place of employment, and any references that were provided with the application for credit. With that information, it is possible to search for new addresses, new telephone numbers, and new places of employment. Furthermore, the names, addresses, and telephone numbers of family members, friends, acquaintances, and possible neighbors, are also useful to verify the correct contact information of the responsible party. Inherent to achieving success with skip tracing is the ability to make connections in existing data

TRACING TOOLS: AVAILABLE AT OUR DESK.

LPG Agencies Login

Matrimony/Bureaus

JOB Search websites (Naukri,, LinkedIn..Etc.) Facebook and Google. ECI, CEO, ESI, RTA.

TELE Caller Support (Male & Female).

Databases from HR Departments.

OPERATING AREA:

SAS LAW FINANCIAL SERVICES PRIVATE LIMITED is operating in Vizag as per the requirements of its clients. In our studies, we find out there is a vast requirement for debt recovery and financial marketing services to the banks and financial intuitions in these districts. Being an industrial Corridor, Srikakulam to East Godavari Dist, there is a wide scope for market borrowings. The people in this area are well aware of consumer loans and housing loans etc. Our staff is very familiar with the topography and social system of the circular districts. Hence the location of the defaulters and recovery of the long-pending debts and seizing the movable and immovable assets under charge are very easy for us.

OUR PROPOSAL:

Hereby we forward our proposal to your kind notice. Our proposal is as follows. We would like to offer debt recovery services to locate the defaulted customers and seize the equipment, vehicles, and Commercial assets from the defaulted customers, and repossession of the assets, in which we have longstanding experience for 12 years. Further, we can provide custodian services and instant market for the seizes of the above said. This will facilitate your esteemed bank/financial institution to shed non-performing assets and minimize bad debts.

ABOUT OUR ORGANIZATION:

This organization is formed to extend services to the banks and NBFCs to recover prolonged debts and respose the assets such as Equipment and housing finance, vehicle loans, consumer loans, etc. This organization is committed to offering services to its clients in the banks and NBFCs had a strong impression in the industry and gained a reputation for their honest and sincere services. A team of experienced lawyers and tax consultants are in our advisory council to assist us with their experience and expertise.

The firm is fully equipped with all the necessary automation now a day an office is required. Currently, we have 12 numbers of Young, dynamic, and professionally experienced. Our staff is trained and qualified to assess the creditworthiness of the borrower and investigate the credentials of the customer before disbursement. An expert panel of Accountants and Tax- Consultants is associated with us to analyze and scrutiny the financial reports and tax returns submitted by the customer.

KEY PERSONAL

Mr. PALLI SIVA SHANKAR (Proprietor & Director)

* Having 15 Years of rich experience in Collections and repossessions, in the market since 2007, and carrying a good experience in handling collections and repossessions tracing, investigation, locating
* Expert in dealing books of bad debts and recovering from intentional defaulters
* Has excellent communication skills & highly energetic and human resources available
* Continuous analysis of people’s performance and constant feedback to improve the efficiency levels, fair and fact MIS to the officials.
* Has the skill of tracing the skip and fraud accounts from our database.
* Motivates the team with new ideas and incentive schemes.

FACILITIES PROVIDED BY US:

* Centrally located office with fully automated environment  Professional Recovery staff and Front Office Staff
* High-Speeded Internet facility to forward the information fast and accurate
* Expert Professionals to locate and recover the due amounts and seize the vehicles and commercial assets from the defaulter customers.

INFRASTRUCTURAL FACILITIES:

* The firm has 26 persons who are qualified DRA and trained committed and supported by an experienced administrative staff of 10
* The firm has a committed fleet all over the area.
* We have telecommunication at our office with a call recorder facility.
* We have desktops with an internet facility
* We can trace the vehicle and customers through the latest tools

We Acknowledge that the above-stated information is correct to the best of our knowledge

Thanking you